

QUARTERLY UPDATE



SPRING 2013

CONGRESSIONAL PILOT CAUCUS

Extensive collaboration with NJASAP's Southwest Airlines Pilots Association (SWAPA) industry affairs counterparts have taken place as the groups have work to create the Congressional Pilot Caucus. This forum is viewed as one that can offer a voice of reason and technical guidance when addressing issues and considering regulatory changes that impact our livelihoods. Approximately 12 Congressional members have joined Reps. Sam Graves, R-Mo., and Colin Petersen, D-Minn., in becoming part of the CPC; all caucus members must be an active or former pilot. This initiative marks a significant milestone for NJASAP on Capitol Hills. A kick-off event is being planned for the early summer months in Washington D.C.

RTCA ENGAGEMENT

Considerable work has taken place with RTCA as NJASAP seeks to pave the way to become a permanent fixture on FAA sponsored working groups and Aviation Rulemaking Committees. Undeniably, these groups are characterized as having a gaping void where labor interests are concerned – especially when business aviation is the focus. Based on several discussions with key players, NJASAP is within striking distance of changing this regrettable pattern. And while we wait for our efforts to bear fruit, Union Safety Committee Chair Capt. Bob Ferguson will continue to monitor the Federal Register for any opportunity to influence initiatives that could impact FAR Part 135/91k operations.

PAC: SUPPORTING OHIO'S CONGRESSIONAL DELEGATES

The NJASAP PAC will continue to earmark monies to support Ohio Reps. Pat Tiberi and Joyce Beatty among others. Tiberi and Beatty have expressed a strong commitment to both NetJets and NJASAP. While Beatty may be new to Capitol Hill, she is no stranger to Columbus or NetJets. She has quickly established herself as a motivated and competent legislator during the early days of her first term, and we expect her to remain in Washington for a long time to come. Additionally, the NJASAP PAC has made its first contribution to the Blue Dog PAC, a coalition that supports conservative Democrats, and the Main Street PAC, a Republican partnership. Supporting coalitions enables the NJASAP PAC to reach more members of Congress more frequently, but for much less money.

NATIONAL POLICY

NJASAP Vice President of Industry Affairs Capt. Coley George, in coordination with various other NJASAP stakeholders and advisors, is poised to be working on a National Policy that will discuss the Association's various areas of concerns and put forth strategy options from successfully addressing those issues in Washington with the help of the NJASAP Membership and PAC.

BRANDING

More aggressively and effectively promoting the NJASAP brand in Washington D.C. has been a top priority as Industry Affairs officials work to establish the Association's permanent presence in Washington. Those efforts have been supplemented by the expertise of established players such as SWAPA, UTU/SMART, and ALPA. Branding is essential to developing relationships, and significant progress was made on that front with Reps. Beatty, Tiberi, Daniel Lipinski, D-Ill., and Frank LoBiondo, R-N.J. George has established himself and NJASAP as a trusted SME, and this is pivotal to relationship building, and, after all is said and done, relationships are the core of successful advocacy efforts.

A few words from Vice President of Industry Affairs Capt. Coley George ...

The initiatives outlined in this edition of **PAC.IA | Quarterly Update** are only a few of the items on my Thing To Do list, which seemingly grows by the day. I am incredibly encouraged by this group's appreciation for and understanding of the value of our industry affairs efforts as well as the PAC as we have almost 300 members. To be sure, support for and interest in the PAC has never been higher. We have a solid advocacy strategy in place and strong relationships with labor, Congress, and industry stakeholders. Our situation is a bit unique as we fill a niche market; but, that can and will be used to our advantage. Please consider becoming a member of the NJASAP PAC; you can learn more at www.njasap-pac.com. For those who are already members, you have my sincere and continuing appreciation. As always, I welcome your questions and comments. You can reach me at cgeorge@njasap.com.

DISCLAIMER Be advised: The purpose for which the NJASAP PAC has been formed is to advance the interests of the NetJets pilots and the aviation industry. All contributions to the NJASAP PAC are voluntary. Contributions to the NJASAP PAC are not deductible as charitable contributions for federal income tax purposes. NJASAP will not favor or disadvantage anyone by reason of the amount of their contribution or their decision not to contribute as all NJASAP members have the right to refuse to donate to the NJASAP PAC. Donations to the NJASAP PAC may not be secured by the use or threat of physical force, job discrimination, or financial reprisal.